



COMPANY PROFILE

Regional expertise. International reach.

KAIROS combines regional market knowledge with more than four decades of senior casino operating experience across Australia and Asia.

Based in Vientiane, Lao P.D.R., KAIROS provides gaming equipment, distribution, technical coordination and advisory services to casino operators and gaming projects across Asia, while working with manufacturers, suppliers and industry partners internationally.

GAMING EQUIPMENT • DISTRIBUTION • TECHNICAL SUPPORT • CONSULTING

OPERATOR-LED

Commercially practical solutions shaped by real casino-floor experience.

REGIONALLY GROUNDED

Established knowledge of Southeast and South Asian gaming markets.

INTERNATIONALLY CONNECTED

Able to support selected international projects where KAIROS adds value.

WHO WE ARE

KAIROS is an independent gaming equipment supply, distribution and advisory business serving casino operators, gaming projects and industry partners across Asia and selected international markets.

KAIROS combines product access with practical operating experience. The company supports projects from product evaluation and commercial structuring through logistics, installation, training, technical coordination and ongoing operational support.

Its approach is grounded in the realities of each market - regulation, importation, infrastructure, player behaviour, product performance and the commercial requirements of operators and manufacturers.

CORE CAPABILITIES

- Electronic Gaming Machines (EGMs / slots)
- Electronic Table Games (ETGs) and stadium gaming
- Table Gaming Equipment and Furniture
- Live table integration and supporting systems
- Casino management and gaming technology solutions
- TITO, consumables, spare parts and related equipment
- Installation, commissioning and training
- Technical coordination, service and maintenance

COMMERCIAL & PROJECT SUPPORT

- Outright sale, lease, revenue share and hybrid structures
- Product specification and commercial proposal development
- Pre-opening planning and operational readiness
- Gaming-floor and product performance review
- Market-entry support and regional representation
- Supplier, logistics and installation coordination
- Ongoing account and after-sales support

THE KAIROS DIFFERENCE

KAIROS approaches distribution from the operator's perspective. Product reliability, floor performance, commercial viability, technical support and the quality of the long-term customer relationship all matter after the initial sale.

For manufacturers entering or developing Asian markets, KAIROS provides local access, senior operating knowledge and practical execution. For operators, KAIROS provides access to suitable technology together with the commercial and technical support required to deploy it effectively.

PRODUCTS, TECHNOLOGY & REACH

KAIROS works with selected gaming technology manufacturers whose products complement the requirements of regional casino and gaming operations. Selected current product relationships include LT Game, Spintec and Gambree. KAIROS is not limited to these brands; product and supplier selection follows each project’s requirements.

LT GAME	Electronic table games, slot products, live multi-game solutions and casino technology suited to conventional gaming floors and stadium-style live gaming environments.
SPINTEC	Flexible electronic table game solutions covering live, automated and multigame configurations, with support for project specification, commercial development and deployment.
GAMBREE	Electronic multiplayer gaming technology, including roulette-oriented solutions for contemporary casino-floor applications and regional market development.

REGIONAL EXPERTISE. INTERNATIONAL REACH.

KAIROS has established experience across Laos, Vietnam, Cambodia, Nepal, Sri Lanka and India. These markets remain the company’s core area of practical knowledge and commercial activity.

KAIROS also works with manufacturers, suppliers and industry partners internationally and is positioned to support selected projects outside Asia where its experience, relationships and commercial network add value.

Core market experience does not define the limits of KAIROS. The business is Asia-based and internationally connected.

WHY KAIROS

OPERATOR EXPERIENCE Commercial judgement shaped by decades of direct casino operating and management responsibility.	REGIONAL KNOWLEDGE Deep practical understanding of regional gaming markets, including market entry, customer requirements, logistics and operating conditions.
COMMERCIAL FLEXIBILITY Capability to structure outright sale, lease, revenue-share and hybrid arrangements to suit project requirements.	PRACTICAL EXECUTION Support from product evaluation through delivery, installation, training, technical coordination and ongoing account management.

LEADERSHIP

KAIROS is led by Paul Simmons, an international casino executive with more than 40 years of gaming industry experience across Australia and Asia. His senior career has included Burswood International Resort & Casino (now Crown Perth), Galaxy Macau, NagaWorld Cambodia and Silver Heritage Group.

His experience spans casino operations, electronic gaming, international business, project development and regional market expansion, providing KAIROS with an operator-led perspective on gaming equipment supply, distribution and advisory services.

SELECTED EXECUTIVE EXPERIENCE

Burswood / Crown Perth • Galaxy Macau • NagaWorld Cambodia • Silver Heritage Group

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